

Junior Private Client Account Manager

Due to expansion, Caxton FX is looking to recruit an enthusiastic, customer-focussed individual to develop a portfolio of clients, and manage day-to-day transactions within our private client trading desk.

About the company

Caxton FX is a multi-award winning foreign exchange company that has become an entrepreneurial success story. From launch our ethos has been to offer great customer service and great value for money. Our growth is testament to the fact that we have delivered on that vision from day one.

Caxton FX was founded in 2002. Since then, it has grown from one man and a phone to a business that turns over circa £1 billion. Our analysts are widely quoted in the UK press on currency issues and with over 200,000 clients Caxton FX has been defined as one of the 50 businesses leading Britain.

At the heart of our success is our people. Caxton FX is a people business and our successful growth has largely been a result of the outstanding relationships we have established with our growing base of customers.

The Caxton culture is open, honest, hardworking, professional and fun. With approximately 90 staff the company is going through an important growth phase which is focused on new product launches and geographical development. We want to hire the very best people to support our ambitious growth plans. Through educational and training initiatives we support each individual throughout the development of their career with the intention of stretching each one to a high standard of excellence.

The Role

This is an important role, as you will be the primary contact for prospective and existing private clients, and will handle all enquiries and requests relating to foreign exchange and international money transfers, quoting & executing trades and hedging strategies. You will act as a brand ambassador for Caxton FX, continuously upholding our ethos - to provide great customer service and value for money.

This is an exciting opportunity for someone with a keen interest in forex and financial markets to begin their career at a leading fin-tech organisation at a period of high growth.

Key Outcomes

- Develop a professional and trusting relationship with an active portfolio of clients who are kept up-to-date with FX developments.
- Build an excellent record of quoting and trading for clients accurately, efficiently and adhering to high standards of behaviour under FCA guidelines.
- Develop a high level of knowledge of both the company and the forex markets by engaging in all training opportunities and by learning through team collaboration and working across all departments.

You will be smart, energetic, professional, and have a natural flair for building rapport easily over the phone. Ideally you will have a good degree rooted in economics or a relevant subject. You will thrive in a hardworking, fast paced entrepreneurial environment, and always be willing to learn.

Benefits

A competitive salary dependent on experience

20 - 25 days annual leave+

Contributory pension scheme (from 1st April 2015)

Choice of private medical insurance or health cash plan

Cycle to work scheme

Childcare vouchers

Educational bursary to support professional development

Work environment

A dynamic open plan environment in the heart of central London

Free breakfast; fruit delivered weekly and cakes on your birthday.

Regular social events - including Vodka rounders in Hyde Park, regular table tennis competitions and Christmas Party

Games room with table tennis table

+ Dependent upon previous experience and length of service